



Company Credit Risk Report

JYSK A/S

CVR number: 13590400

April 07, 2024

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Credit Risk Report

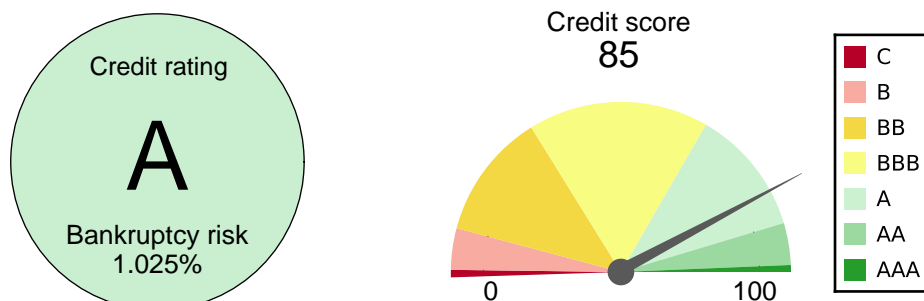
JYSK A/S

13590400

07.04.2024

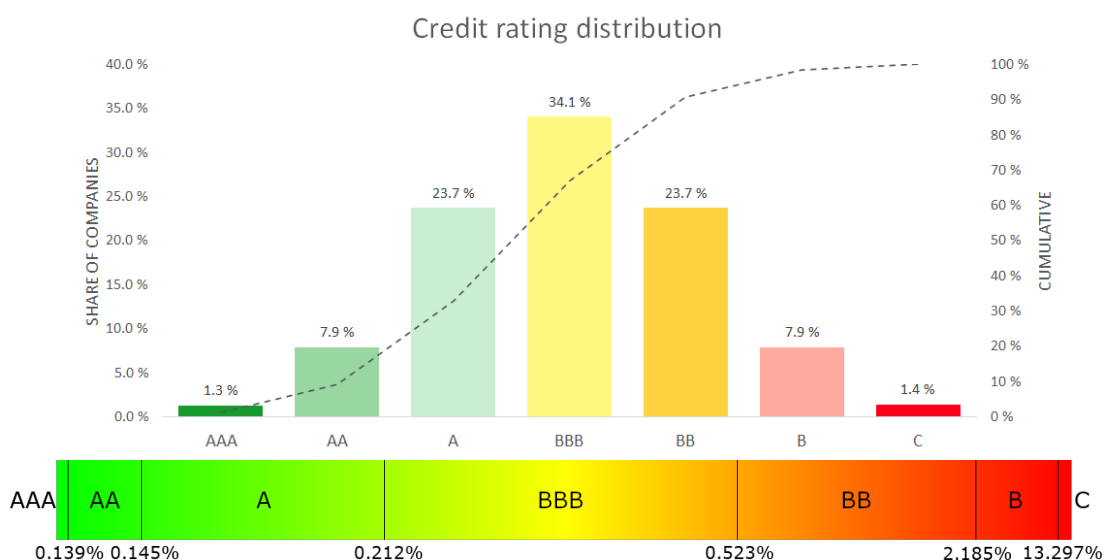


Credit Overview



Bankruptcy risk (2y)*:	1.025%	Credit score*:	85
Current rating (2023)*:	A	Credit Limit (mDKK)*:	303.92
Previous rating (2022):	A	Net sales (mDKK):	5925.7
Industry bankruptcy risk:	2.857%	Net earnings (mDKK):	1087.8
Industry code:	47.5920 Retail sale of furniture, lighting equipment and other household articles in specialised stores		

** For more information on the presented metrics, such as bankruptcy risk and credit score, and their calculation, please refer to the Appendix (page 12).*



The credit rating of a company is based on its bankruptcy risk (for more information about how the credit risk of a company is calculated see the appendix). The picture above depicts the distribution of credit ratings. The companies with the lowest risk will achieve AAA-rating whereas the most risky companies will be given the worst rating of 'C'.

The rating is based on the bankruptcy risk in such a way that a certain share of all companies will receive a certain rating. The chart above visualizes how the credit ratings are distributed, so for example the top 1.3% of companies (or companies at or above the 987th permille) will receive a 'AAA' rating and companies whose bankruptcy risk falls between the 334th and 667th permilles will receive a 'BBB' rating.

The credit score is simply the rank of the company in question with respect to all other companies. The scale of our credit score is 0-100, where 100 is the company that is least likely to go bankrupt and 0 is the company that is most likely to go bankrupt.

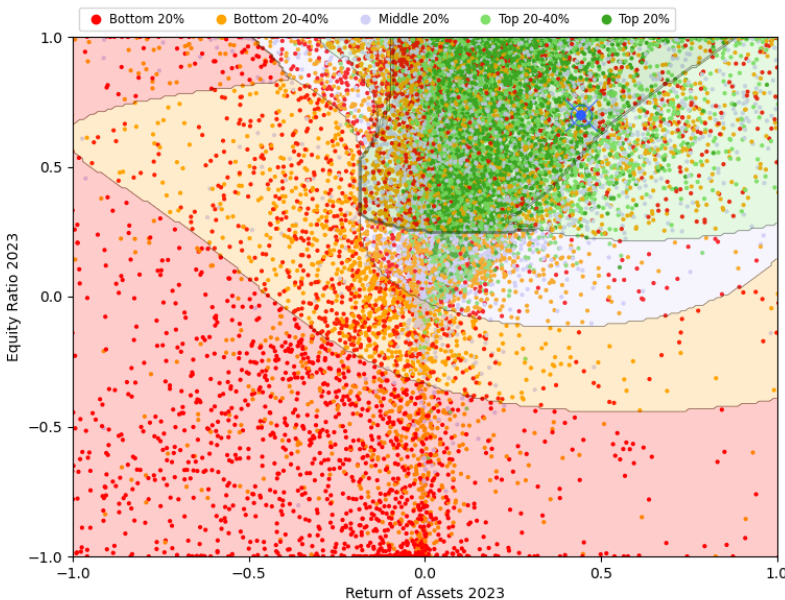
Credit Risk Visualizations & Explanations

Analysis of bankruptcy risk

JYSK A/S has a credit rating of A and it belongs to the the top 20 % of companies in terms of its bankruptcy risk. This is a typical rating for companies with similar levels of profitability and solidity. Below you will find a more detailed explanation of the company and its credit risk.

As you can see from the accompanying graph, JYSK A/S has achieved an outstanding level of profitability and maintains a strong level of solidity. For instance, in 2023, the company recorded a ROA-% of 44.5 % and had a strong equity ratio of 69.6 %. The net sales for 2023 were 5925.71 mDKK, reflecting a decline of -0.9% compared to the previous year. Additionally, as indicated by an outstanding quick ratio of 1.7x at the end of 2023, the company possesses enough liquid assets to overcome any near-term challenges.

Furthermore, the company operates within an industry that has a higher than average credit risk. Considering these factors, among others, our credit risk model has assessed that the company bears a very low bankruptcy risk of 1.025 %, which corresponds to a credit score of 84.6 (excellent). This is lower than average bankruptcy risk within the industry (2.857 %).



ROA-%:	44.5%
Equity ratio (%):	69.6%
Bankruptcy risk:	1.025%
Credit rating:	A
Credit score:	85
Class:	Top 20%

Graph interpretation

The image above displays a sample of all Danish companies by representing each selected company with a small colored dot. It illustrates the distribution of their credit risk ratings with respect to overall profitability and solidity measured by ROA and Equity ratio, respectively. The colors indicate a specific level of credit risk. For example, companies exhibiting the highest credit risk are indicated by a red dot, while companies with the lowest credit risk are represented by a dark green dot.

The company in question is highlighted with a blue marker to visualize its financial position in terms of profitability and solidity. A company's credit risk can differ significantly from other companies in the same area of the graph. Text above the image will provide a detailed explanation for any possible deviations and its underlying reasons to the best extent possible. Alternatively, the text may also indicate that the company is categorized as a "typical" case, meaning its credit risk aligns with the credit risk of other companies with similar financial position.

Company Overview & Credit History

Company Overview

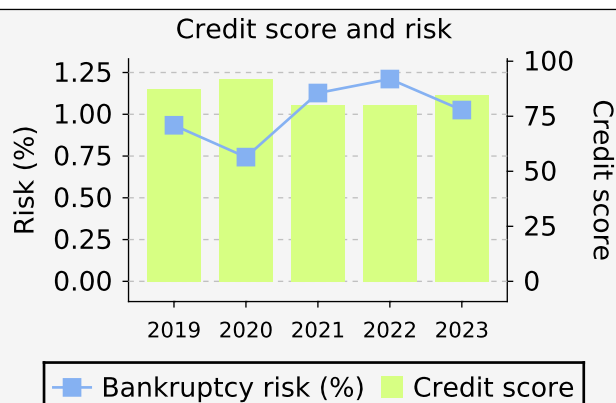
Postal code & city:	8220 Brabrand
Address:	Sødalsparken 18
Website:	www.jysk.com
CVR number:	13590400
Registration date:	1989-11-01
Industry code:	47.5920 Retail sale of furniture, lighting equipment and other
Personnel:	2643

Credit Analysis

Equity ratio (%)	69.6%	Bankruptcy risk (2y)	1.025%
Interest-bearing liabilities (mDKK)	10.1	Credit rating	A
ROA-%	44.5%	Credit score*	85
Net sales growth	-0.9%	Industry bankruptcy risk	2.86%

Credit History

Year	Credit score	Credit rating	Bankruptcy risk (2y)
2023	85	A	1.025%
2022	80	A	1.211%
2021	80	A	1.127%
2020	92	AA	0.744%
2019	87	A	0.934%



*The credit score refers to a company's risk relative to other companies. The value ranges from 0 to 100, and the higher the score the lower the risk. For example, a credit score of 78 means that the company in question has a lower risk than 78 % of all companies. A credit score is showed in addition to the rating, as some rating classes can cover a wide range of credit scores.

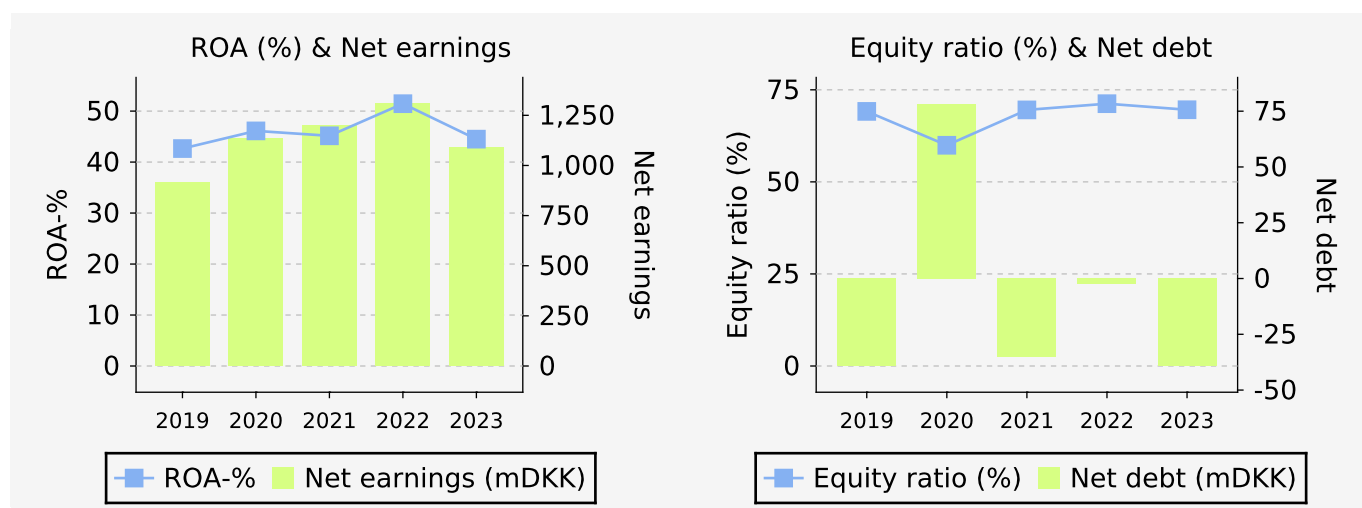
Financial overview

Financial overview (mDKK)

	2019	2020	2021	2022	2023	2024e*	2025e	2026e
Net sales	4446.2	5152.0	5750.2	5978.2	5925.7	6015.4	6034.2	6089.1
Net sales growth	9.4%	15.9%	11.6%	4.0%	-0.9%	1.5%	0.3%	0.9%
EBITDA	1240.3	1559.4	1627.6	1752.8	1503.8	1589.4	1475.6	1361.0
EBIT	1166.6	1471.0	1533.9	1659.1	1405.5	1562.2	1441.9	1328.7
Pre-tax profit (PTP)	1163.1	1460.4	1534.3	1676.3	1394.6	1551.5	1435.2	1326.1
Net earnings	913.5	1134.8	1198.2	1308.0	1087.8	1241.2	1148.2	1060.9
Net debt	-39.2	78.4	-35.2	-2.6	-39.2	-341.3	-493.8	-621.9
Balance sheet total (assets)	2767.8	3613.1	3223.6	3300.9	3077.3	3448.4	3606.8	3751.9

Key ratios

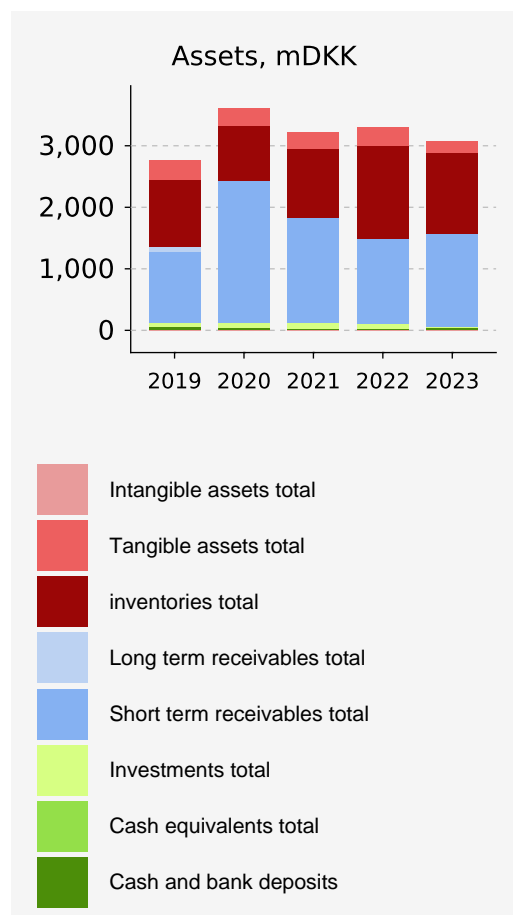
	2019	2020	2021	2022	2023	2024e	2025e	2026e
Equity ratio (%)	69.1%	59.9%	69.5%	71.2%	69.6%	72.8%	73.9%	74.9%
Relative indebtedness (%)	19.5%	19.5%	19.5%	19.5%	19.5%	19.5%	19.5%	19.5%
Relative net indebtedness (%)	18.3%	27.6%	16.8%	15.8%	15.4%	10.2%	7.7%	5.5%
Gearing (%)	0.6%	5.4%	0.0%	0.9%	0.5%	0.4%	0.4%	0.4%
ROA-%	42.7%	46.1%	45.2%	51.5%	44.5%	48.1%	41.2%	36.6%
Financing costs (%)	24.3%	17.0%	16.1%	21.6%	158.2%	165.5%	193.2%	193.7%
Quick ratio	1.4	1.6	1.8	1.5	1.7	2.0	2.2	2.3
Current ratio	2.6	2.2	2.9	3.0	3.0	3.3	3.5	3.6
Cash and cash equivalents (mDKK)	51.1	37.7	35.2	23.5	49.3	50.0	50.2	50.6



*The values with blue background are estimate figures and they can be changed in our system using the 'Change estimates' mode.

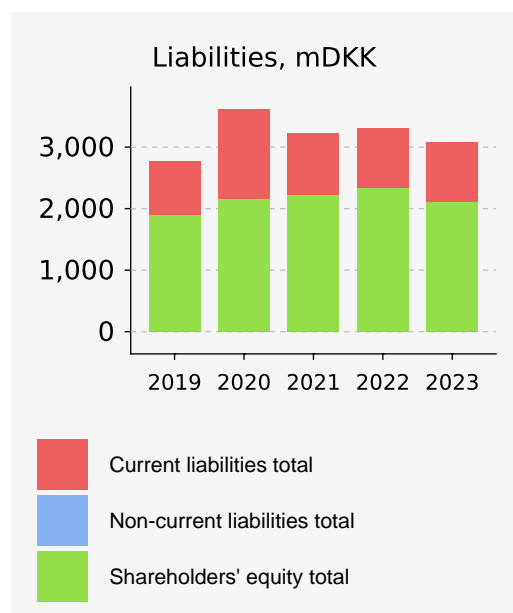
Balance Sheet Overview

Assets overview (mDKK)



	2019	2020	2021	2022	2023
Intangible assets total	0.0	0.0	0.0	0.0	0.0
Intangible assets %	0.0%	0.0%	0.0%	0.0%	0.0%
Tangible assets total	319.4	281.7	260.8	305.9	185.5
Tangible assets %	11.5%	7.8%	8.1%	9.3%	6.0%
inventories total	1083.5	908.8	1125.8	1507.9	1317.6
Inventories %	39.1%	25.2%	34.9%	45.7%	42.8%
Long term receivables total	95.6	0.0	0.0	0.0	0.0
Non-current receivables %	3.5%	0.0%	0.0%	0.0%	0.0%
Short term receivables total	1138.7	2303.9	1719.4	1379.6	1521.7
Current receivables %	41.1%	63.8%	53.3%	41.8%	49.4%
Investments total	79.4	81.0	82.4	84.0	3.2
Investments %	2.9%	2.2%	2.6%	2.5%	0.1%
Cash equivalents total	0.0	0.0	0.0	0.0	0.0
Cash equivalents %	0.0%	0.0%	0.0%	0.0%	0.0%
Cash and bank deposits	51.1	37.7	35.2	23.5	49.3
Cash and bank deposits %	1.8%	1.0%	1.1%	0.7%	1.6%
Balance sheet total (assets)	2767.8	3613.1	3223.6	3300.9	3077.3

Liabilities overview (mDKK)



	2019	2020	2021	2022	2023
Shareholders' equity total	1901.8	2151.8	2224.2	2334.0	2113.8
Equity %	68.7%	59.6%	69.0%	70.7%	68.7%
Non-current liabilities total	0.0	0.0	0.0	0.0	0.0
Non-current liabilities %	0.0%	0.0%	0.0%	0.0%	0.0%
Current liabilities total	866.0	1461.3	999.4	967.0	963.5
Current liabilities %	31.3%	40.4%	31.0%	29.3%	31.3%
Balance sheet total (liabilities)	2767.8	3613.1	3223.6	3300.9	3077.3

Financial statements

Income statement (mDKK)

	2019	2020	2021	2022	2023	2024e	2025e	2026e
Net sales	4446.2	5152.0	5750.2	5978.2	5925.7	6015.4	6034.2	6089.1
Other operating income	987.7	1061.7	1017.8	1255.1	1113.7	1114.7	1148.1	1190.8
Purchases during the financial year	-2787.5	-3099.0	-3367.8	-3584.0	-3581.3	-3584.6	-3691.9	-3829.2
External services	-687.0	-695.5	-745.3	-888.9	-902.4	-903.2	-930.2	-964.8
Gross profit	1959.5	2419.2	2655.0	2760.4	2555.8	1589.8	1476.0	1361.5
Employee benefit expenses	-719.1	-859.7	-1021.3	-1007.1	-1051.6	0.0	0.0	0.0
Other operating expenses	-0.1	-0.2	-6.1	-0.5	-0.4	-0.4	-0.4	-0.4
Depreciation	-73.7	-88.4	-93.7	-93.7	-98.3	-27.1	-33.7	-32.3
EBIT	1166.6	1471.0	1533.9	1659.1	1405.5	1562.2	1441.9	1328.7
Other financial income	3.1	0.3	9.7	19.5	13.7	6.0	12.8	16.9
Other financial expenses	-6.5	-10.9	-9.3	-2.3	-24.5	-16.7	-19.5	-19.6
Pre tax profit less extra ordinaries	1163.1	1460.4	1534.3	1676.3	1394.6	1551.5	1435.2	1326.1
Pre-tax profit (PTP)	1163.1	1460.4	1534.3	1676.3	1394.6	1551.5	1435.2	1326.1
Income taxes	-249.6	-325.7	-336.1	-368.4	-306.8	-310.3	-287.0	-265.2
Net earnings	913.5	1134.8	1198.2	1308.0	1087.8	1241.2	1148.2	1060.9

Financial statements

Balance sheet - Assets (mDKK)

	2019	2020	2021	2022	2023	2024e	2025e	2026e
Intangible assets total	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Buildings	134.8	103.4	70.5	43.1	12.6	15.6	15.7	15.8
Machinery and equipment	164.0	155.2	125.9	129.9	105.0	130.3	130.7	131.9
Advance payments and construction in progress	20.6	23.2	64.4	132.9	67.8	84.2	84.4	85.2
Tangible assets total	319.4	281.7	260.8	305.9	185.5	230.1	230.8	232.9
Other receivables	79.4	81.0	82.4	84.0	3.2	3.2	3.2	3.2
Investments total	79.4	81.0	82.4	84.0	3.2	3.2	3.2	3.2
Non-current other receivables	95.6	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Long term receivables total	95.6	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Finished products/goods	1083.5	908.8	1125.8	1507.9	1317.6	1337.5	1341.7	1353.9
inventories total	1083.5	908.8	1125.8	1507.9	1317.6	1337.5	1341.7	1353.9
Current trade debtors	326.5	577.0	431.8	636.9	255.9	259.8	260.6	262.9
Current amounts owed by group member comp.	17.3	84.4	5.5	10.3	1184.9	1184.9	1184.9	1184.9
Current other receivables	756.4	1595.3	1231.6	649.6	2.7	2.7	2.7	2.7
Prepayments and accrued income	21.0	30.1	25.6	50.9	35.9	36.4	36.5	36.9
Current deferred tax assets	17.5	17.0	24.9	31.9	42.3	42.3	42.3	42.3
Short term receivables total	1138.7	2303.9	1719.4	1379.6	1521.7	1526.1	1527.1	1529.8
Cash equivalents total	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cash and bank deposits	51.1	37.7	35.2	23.5	49.3	50.0	50.2	50.6
Cash (generated)	0.0	0.0	0.0	0.0	0.0	301.4	453.8	581.4
Balance sheet total (assets)	2767.8	3613.1	3223.6	3300.9	3077.3	3448.4	3606.8	3751.9

Financial statements

Balance sheet - Liabilities (mDKK)

	2019	2020	2021	2022	2023	2024e	2025e	2026e
Share capital	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5
Shares repurchased	884.8	1134.8	1198.2	1308.0	1087.8	1087.8	1087.8	1087.8
Retained earnings	103.0	-118.3	-172.7	-282.5	-62.3	155.3	403.5	633.2
Profit of the financial year	913.5	1134.8	1198.2	1308.0	1087.8	1241.2	1148.2	1060.9
Shareholders' equity total	1901.8	2151.8	2224.2	2334.0	2113.8	2484.8	2640.0	2782.3
Non-current liabilities total	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Current convertibles	11.9	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Advances received	17.1	23.2	25.6	24.3	39.7	34.8	36.8	36.5
Current trade creditors	246.2	322.7	355.0	369.9	335.1	340.2	341.3	344.4
Current owed to group member	0.0	116.1	0.0	20.9	10.1	10.1	10.1	10.1
Other current creditors	382.8	722.3	285.4	177.0	262.6	262.6	262.6	262.6
Accruals and deferred income	4.2	3.5	2.8	4.7	3.8	3.9	3.9	3.9
Short-term deferred tax liabilities	203.7	273.6	330.6	370.3	312.1	312.1	312.1	312.1
Current liabilities total	866.0	1461.3	999.4	967.0	963.5	963.7	966.8	969.6
Balance sheet total (liabilities)	2767.8	3613.1	3223.6	3300.9	3077.3	3448.4	3606.8	3751.9

Key Ratios

Profitability

	2019	2020	2021	2022	2023	2024e	2025e	2026e
EBITDA - %	27.9%	30.3%	28.3%	29.3%	25.4%	26.4%	24.5%	22.4%
EBIT - %	26.2%	28.6%	26.7%	27.8%	23.7%	26.0%	23.9%	21.8%
Net earnings %	20.5%	22.0%	20.8%	21.9%	18.4%	20.6%	19.0%	17.4%
Profit before dep. and eo. items (%)	22.2%	23.7%	22.5%	23.4%	20.0%	21.1%	19.6%	18.0%
Pre tax profit less eo. %	26.2%	28.3%	26.7%	28.0%	23.5%	25.8%	23.8%	21.8%
ROA-%	42.7%	46.1%	45.2%	51.5%	44.5%	48.1%	41.2%	36.6%
ROI-%	42.7%	46.1%	45.2%	51.5%	44.5%	48.1%	41.2%	36.6%
ROE-%	46.6%	56.0%	54.8%	57.4%	48.9%	54.0%	44.8%	39.1%

Solidity

	2019	2020	2021	2022	2023	2024e	2025e	2026e
Equity ratio (%)	69.1%	59.9%	69.5%	71.2%	69.6%	72.8%	73.9%	74.9%
Relative indebtedness (%)	19.5%	28.4%	17.4%	16.2%	16.3%	16.0%	16.0%	15.9%
Relative net indebtedness (%)	18.3%	27.6%	16.8%	15.8%	15.4%	10.2%	7.7%	5.5%
Gearing (%)	0.6%	5.4%	0.0%	0.9%	0.5%	0.4%	0.4%	0.4%
Financing costs (%)	24.3%	17.0%	16.1%	21.6%	158.2%	165.5%	193.2%	193.7%

Liquidity

	2019	2020	2021	2022	2023	2024e	2025e	2026e
Quick ratio	1.4	1.6	1.8	1.5	1.7	2.0	2.2	2.3
Current ratio	2.6	2.2	2.9	3.0	3.0	3.3	3.5	3.6
Cash and cash equivalents (mDKK)	51.1	37.7	35.2	23.5	49.3	50.0	50.2	50.6
Cash ratio	1.8%	1.0%	1.1%	0.7%	1.6%	0.0%	1.4%	1.3%

Capital use efficiency

	2019	2020	2021	2022	2023	2024e	2025e	2026e
Trade debtors turnover (days)	26.8	40.9	27.4	38.9	15.8	15.8	15.8	15.8
Trade creditors turnover (days)	25.9	31.0	31.5	30.2	27.3	27.7	26.9	26.2
Current assets / Net Sales (%)	51.1%	63.1%	50.1%	48.7%	48.7%	53.4%	55.9%	57.7%
Net working capital (mDKK)	1407.3	1789.0	1881.0	1944.1	1925.1	1950.0	1952.1	1964.8
Net working capital (%)	31.7%	34.7%	32.7%	32.5%	32.5%	32.4%	32.4%	32.3%

Turnover ratios

	2019	2020	2021	2022	2023	2024e	2025e	2026e
Assets turnover	2.4	2.4	2.6	2.6	2.9	2.0	1.6	1.4

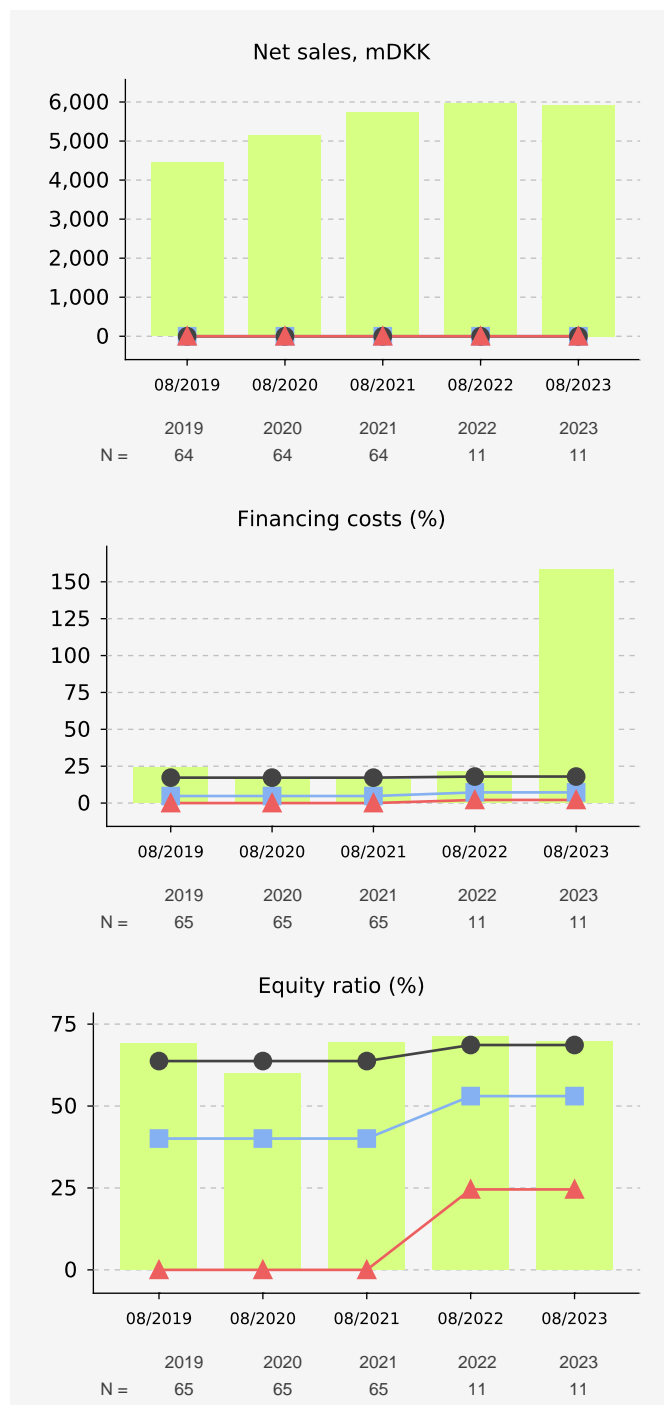
Industry Comparison

JYSK A/S

47.5920 Retail sale of furniture, lighting equipment and other household articles in specialised stores

Comparison group

47.5920 Retail sale of furniture, lighting equipment and other household articles in specialised



N = size of the comparison group in each year

mm/yyyy = fiscal year end (company), yyyy = fiscal year (comparison group)

■ Company

● Upper quartile

■ Median

▲ Lower quartile

The number above which lies the top 25% of the data (largest values)

The midmost observation (or average of two observations) in the data set, i.e. 50% of

The number below which lies the bottom 25% of the data (smallest values)

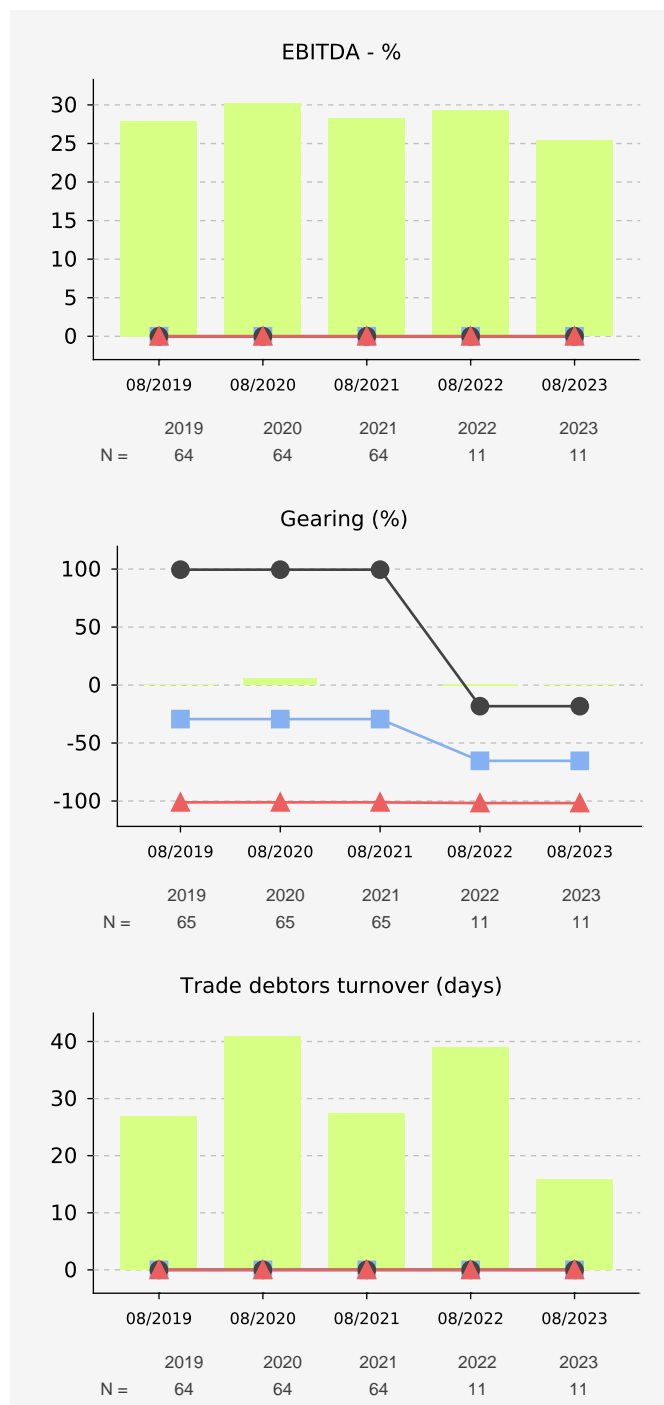
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Comparison group

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Credit Rating, Score, and Limit

Appendix

Credit rating

Credit rating is a way to classify companies into larger groups, making it easy to quickly compare a given company to all the others in our database. In our system, the credit rating is based on the bankruptcy risk of a company. The companies with higher risks have lower credit ratings and the low-risk companies have high ratings.

We use the standard seven rating categories that range from AAA-C where AAA is the category containing companies with the lowest bankruptcy risks and C is the category containing companies with the highest bankruptcy risks. Each rating class contains of a certain fixed share of all companies in the system. The distribution of companies to different rating classes is illustrated in the graph below. Refer to "Bankruptcy risk" section at the end of the page to learn more about our method.

For more information, please visit <https://creditreports.dk/en/support/faq/>

Credit score

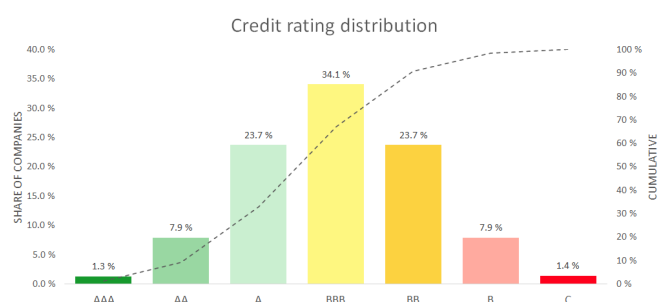
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Credit limit

The credit limit provided in the report is a preliminary estimate of a potential credit limit, determined by a company-specific maximum limit and its associated bankruptcy risk. The maximum limit calculation takes into account various factors, such as shareholder's equity and available cash. This initial maximum limit is then adjusted based on the company's bankruptcy risk to arrive at the final credit limit.

Please be advised that the credit limit we offer is an estimate based on a limited set of variables and bankruptcy risk assessment. We strongly recommend conducting a comprehensive evaluation of the company's financial status before making any decisions regarding the loan amount.

Credit Risk Distribution



Bankruptcy risk

Bankruptcy risk probability assesses the likelihood of a company failing to meet its financial obligations and declaring bankruptcy within the next 24 months. Our current methodology involves the utilization of the XGBoost machine learning model, which incorporates approximately 30 explanatory variables for risk estimation.

In our evaluations, XGBoost has consistently outperformed alternative approaches, including random forest. Notably, academic studies have also demonstrated the superior performance of machine learning models when compared to conventional logistic regression-based models. To learn more about our bankruptcy risk assessment methodology, visit <https://www.creditreports.dk/credit-risk-assessment-methods/>

Vocabulary

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Accounting period	A period over which a financial statement is made. Usually 12 months starting from January and ending in December, but other options are possible.
Accounts payables turnover	Tells how many days it takes on average for a company to pay back its supply purchases.
Asset turnover ratio	The ratio between a company's net sales and the average total assets.
Assets	The side of a company's balance sheet that tells what it owns. Divided into current and non-current assets.
Balance sheet	Balance sheet provides information about what a company owns and how it is financed at the end of its accounting period.
Bankruptcy risk	The probability of a company going bankrupt. Calculated using statistical models.
Cash ratio	The ratio of cash and cash equivalents to current liabilities.
Credit limit	A suggested maximum limit of credit for a company based on its credit risk profile.
Credit rating	An evaluation of the credit risk of a company. Usually in grade letter form, e.g., A or B.
Credit risk	The risk of a company not being able to meet its financial obligations, leading to defaults.
Credit score	An evaluation of a company's credit risk, based on different risk measures and functions.
Current assets	Assets which are meant to be owned by the firm for a maximum of one accounting period. E.g. inventories.
Current ratio	Measures a company's ability to cover its short-term debts with liquid assets. Calculated by dividing current assets by current liabilities.
EBIT	Earnings before Interest and Tax. Net sales minus expenses excluding tax and interest.
EBITDA	Earnings before Interest, Taxes, Depreciation and Amortization. Net sales minus expenses excluding taxes, interest and depreciation & amortization.
Equity	Equity is the amount of money invested into a company plus its retained earnings.
Equity & Liabilities	The side of the balance sheet which tells how assets are financed.
Equity ratio	The ratio between equity and balance sheet total.
Financial assets	Tangible assets in a liquid form that is used in the daily operations.
Financial costs	The costs associated with the company's financing. For example, interest payments and other costs related to loans.
Financial ratio	Measures used to assess a company's financial position.
Gearing	Measures a company's financial leverage. Interest-bearing net debt divided by equity.
Goodwill	An intangible asset which provides a competitive advantage, such as a strong brand or reputation. In an acquisition, goodwill appears on the balance sheet of the acquirer in the
Gross investment	The monetary value of investments made within an accounting period.
Gross margin	A measure of profitability calculated by subtracting variable and fixed costs from net sales.
Industry	Companies that operate in a similar line of business form an industry. In practice, industry definitions and boundaries are vague.

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Intangible assets	Assets which do not physically exist but are valuable nonetheless, e.g., brand value.
Interest coverage ratio	The ratio between EBIT and interest expense. Measures how easily a company is able to pay interest on its outstanding debt.
Interest expense	Interest payments incurred by debt financing.
Interest income	Interest payments received from lending to other entities.
Interest-bearing debt	A debt which requires interest payments. E.g. a bank loan.
Interest-bearing net debt	A company's total interest-bearing debt minus cash and cash equivalents.
Inventories	Goods ready to be sold or to be sold later; in other words finished and unfinished goods + raw materials used to produce them.
Inventory turnover ratio	The ratio between cost of goods sold and average inventory. Measures how many times a company has sold and replaced its inventory during an accounting period.
Liabilities	Financing obtained from outside the company and must be paid back.
Liquidity	Company's liquidity describes its ability to meet its financial obligations with liquid assets.
Long term	In business accounting measures long-term often refers to a time period longer than 12 months. In investment measures long-term refers to a time period longer than 7-10 years.
Long term receivables	Receivables which are due in more than 12 months.
Medium term	In investment measures medium-term often refers to a time period lasting up to ten years.
Net earnings	A company's total earnings. Revenues minus all the expenses. The amount left for shareholders.
Net investment	The amount of investments which increase the capacity. Gross investments minus depreciations.
Net sales	The monetary value of sales during an accounting period minus value-added tax.
Non-cash charge	Charges which do not have a cash flow effect but affect the income statement and/or balance sheet.
Non-current assets	Assets which are intended to be owned by the company for more than one accounting period.
Non-interest-bearing debt	Debt for which a firm does not have to pay interest. E.g. accounts payable.
Operating profit	Net sales minus variable and fixed costs and depreciation & amortization. See EBIT.
Operative cash flow	The cash flow generated by a company's operations.
Quick ratio	Measures a company's ability to cover its short-term debts with liquid assets. Calculated by dividing liquid assets by current liabilities.
Receivables turnover	Tells how many days it takes on average for customers to deliver the cash payment for their purchases.
Relative indebtedness	Measures the extent to which a company's operations are financed with debt. Total debt divided by sales.
Retained earnings	Earnings that are not paid out to shareholders but kept within the company and used to finance its operations.
Return on assets	Measures how much returns are generated to capital providers (both equity and debt). Calculated by dividing EBIT by total assets.

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Return on equity	Measures the rate of return for an equity investment. Calculated by dividing net earnings by equity.
Risk	The uncertainty involved in every business. In practice, risk can be observed from the unexpected fluctuation in a company's returns.
ROA	See return on assets.
ROE	See return on equity.
ROI	Tells us how much returns an investment generates.
Shareholder's equity	The amount of equity on the balance sheet. Constitutes of invested money and retained earnings.
Short term	A period less than 12 months.
Short term receivables	Receivables which are due in less than 12 months.
Tangible assets	Assets that are physical in nature. E.g. machinery. Compare to intangible assets.
Tax rate	The tax rate used to calculate annual taxes.
Working capital	The part of a company's capital that is needed to maintain day-to-day operations. Calculated as the difference between current assets and current liabilities.

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